



GUINNESS MAHON & CO. LIMITED

Our Ref: DW/rlc/isda

14th September 1998

International Swaps and Derivatives Association, Inc.
One New Change
London
EC4M 9QQ

Dear Sirs

EMU Protocol – Adherence

The purpose of this letter is to confirm our adherence to the ISDA EMU Protocol as published by the International Swaps and Derivatives Association, Inc. on 6th May, 1998 (the "Protocol"). This letter constitutes an Adherence Letter as referred to in the Protocol.

The definitions and provisions contained in the Protocol are incorporated into this Adherence Letter, which supplements and forms part of each ISDA Master Agreement between us and each other Adhering Party.

1. Specified Terms

Annex 1	ISDA EMU Continuity Provision	Applicable
Annex 2	Price Sources	Applicable
Annex 3	Payment Netting	Applicable
Annex 4	EMU Definitions	Applicable
Annex 5	Bond Options	Applicable

2. Appointment as Agent and Release

We hereby appoint ISDA as our agent for the limited purposes of the Protocol and accordingly we waive, and hereby release ISDA from, any rights, claims, actions or causes of action whatsoever (whether in contract, tort or otherwise) arising out of or in any way relating to this Adherence Letter or our adherence to the Protocol or any actions contemplated as being required by ISDA.

3. Payment

We enclose payment of US\$500, or represent that we have previously made payment of that amount to you, in respect of our adherence to the EMU Protocol.

32 ST. MARY AT HILL LONDON EC3P 3AJ

TELEPHONE: 0171-623 9333 TELEX: 884035 FAX: 0171-528 0895 AND 0171-283 4811

REGISTERED OFFICE AS ABOVE REGISTERED NO. 205468 ENGLAND

REGULATED BY THE SECURITIES AND FUTURES AUTHORITY

GUINNESS MAHON & CO. LIMITED IS A SUBSIDIARY OF GUINNESS MAHON HOLDINGS plc

4. Contact Details

Our contact details for purposes of this Adherence Letter are:

Name: Mr. Ian Wohlman
Address: c/o Investec Bank (UK) Limited
Cannon Bridge, 25 Dowgate Hill, London EC4R 2AT
Telephone: 0171-203-1512
Fax: 0171-203-1629

We consent to the publication of the conformed copy of this letter by ISDA and to the disclosure by ISDA of the contents of this letter.

Yours faithfully
For and on behalf of
GUINNESS MAHON & CO. LIMITED

DAVID I. WILFORD
Senior Manager, Risk Management